

Community Open Source ERP Project

Ocean Of Opportunity by Red1

12th April, 2013

Russian Open Source Summit 2013

Hotel Renaissance, Moscow

Russian Federation



Or

How to
build a
successful
SAP
business
without
paying SAP



The Story With Software

- ✦ Still a cottage industry - stitching by human hands on keyboard and eyes on screen
- ✦ Software crisis, exploded by the Web, Mobile
- ✦ Open Source shares code, knowledge, bugs, fixes
- ✦ Solves software quality and community building
- ✦ Then only can you make long term busine\$\$

What is *empiere?

- ✦ Compiere - 1999
- ✦ ADempiere - 2006
- ✦ iDempiere - 2010 - > >
- ✦ Community oppose control by commercial interests
- ✦ Best growing ERP software in the world
- ✦ Freedom with global network of users and experts
- ✦ Challenges USD30b per annum ERP market
- ✦ Tomorrow will demonstrate the software

Latest ZK6 Ajax UI

<http://demo.idempiere.com>

The screenshot displays the iDempiere web application interface. The top navigation bar includes the iDempiere logo, a search icon, a menu icon, and a "Menu" button. The main content area is titled "Home (14)" and is divided into several sections:

- Favourites:** A list of application components including Menu, System Configurator, Pack In, Business Partner, Sales Order, Product, and Export to Queue.
- Recent Items:** A list of recent items, currently showing "Sales Order: 50000".
- Activities:** A summary of key activities with counts: Notice : 0, Request : 0, Workflow Activities : 9, and Unprocessed Documents : 5.
- Calendar:** A calendar view for the period from 2013/Apr/01 to 2013/May/06. The current date is "Today" (2013/Apr/01). A "ReQuery" button is visible. The calendar grid shows dates from Apr 1 to Apr 7, with Apr 9 highlighted.
- Views:** A list of available views including Product Info, Business Partner Info, Account Info, Schedule Info, Order Info, Invoice Info, Shipment Info, Payment Info, Resource Info, and Asset Info.
- Performance:** A gauge chart showing "Invoice Revenue: 0%". The gauge has a scale from 0 to 150, with markers at 0, 50, 100, and 150. The needle is positioned at 0.

Community ERP experience

<http://demo.idempiere.com>

Home (14) Sales Order x

Order [1/5]

Client* GardenWorld Organization* HQ

Document No 80002 Order Reference Phone Order

Description
Text is printed in the language of the business partner (if not entered in English like this). This is also a text, which will be printed in block format on two lines on the documents.

Target Document POS Order Self-Service

Type*

Organization	Order	Business Partner
HQ	80002_2002-08-01 00:00:00	C&W Construction

ToolTip
Description
Optional short record
A description is characters.

HowTo
(NotAvailable)
Order
Order Header
The Order Header contains the parameters for the order. Changing the Business Partner Date Promised these values change.

Constantly New Features

<http://wiki.idempiere.org>

Pages in category "New Features v0.01"

The following 28 pages are in this category, out of 28 total.

A

- [NF001 Fitnessse Integration](#)

F

- [NF001 ActiveSessionList](#)
- [NF001 GLJournal](#)
- [NF001 GLJournalGenerator](#)
- [NF001 InfoProduct](#)
- [NF001 Info Window](#)
- [NF001 MixedPOSPayments](#)

S

- [NF001 ColumnToolBarButton](#)
- [NF001 CustomWindowToolBarButton](#)
- [NF001 HashedPasswords](#)

S cont.

- [NF001 NewMasterDetail](#)
- [NF001 PasswordRules](#)
- [NF001 RestrictToolBarButtons](#)

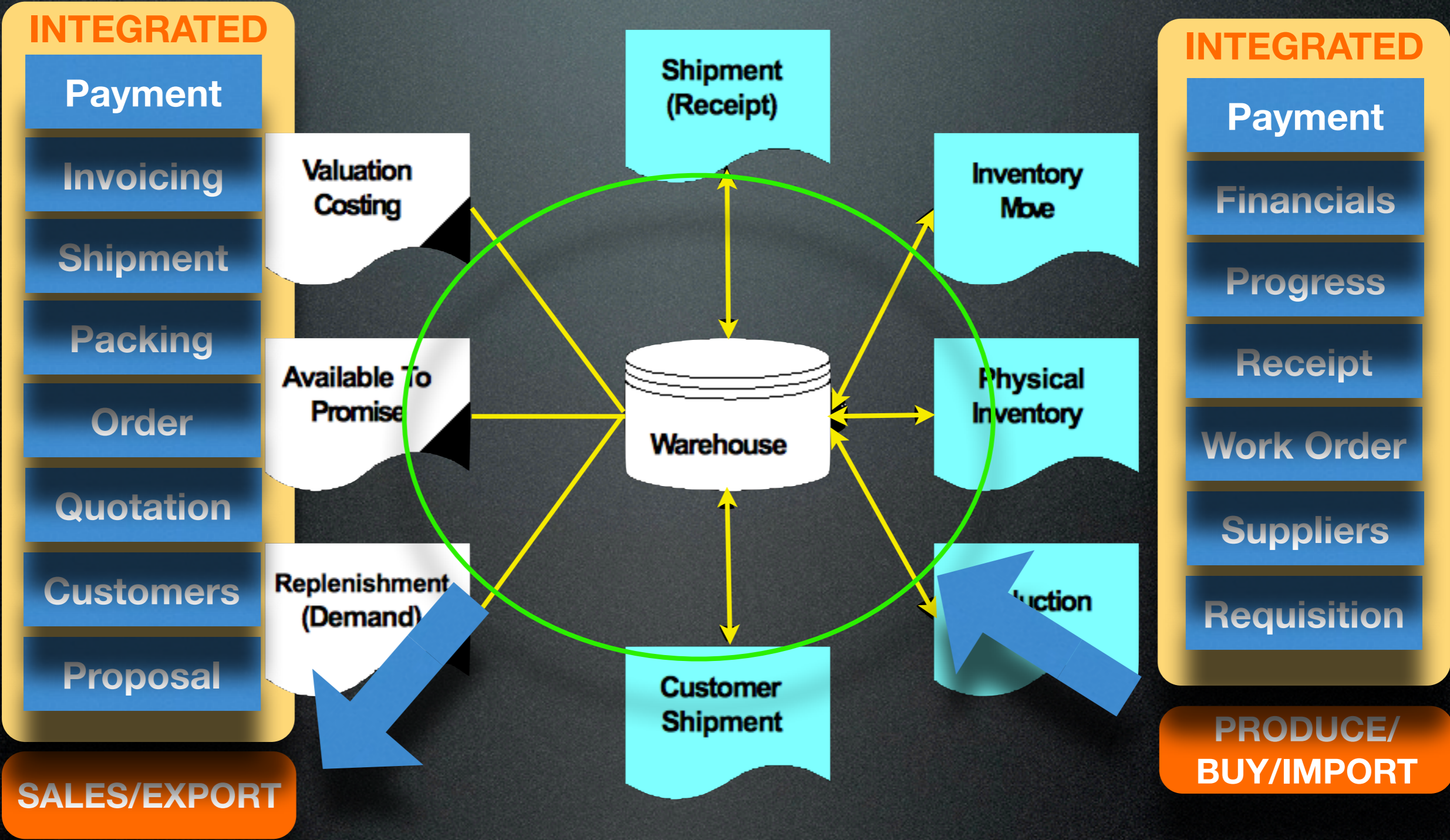
U

- [NF001 ConfigurableGridLayout](#)
- [NF001 FinancialReport Enhancement](#)
- [NF001 FormLayout](#)
- [NF001 ImportCSV](#)
- [NF001 Login](#)
- [NF001 Menu](#)
- [NF001 QuickEntry](#)

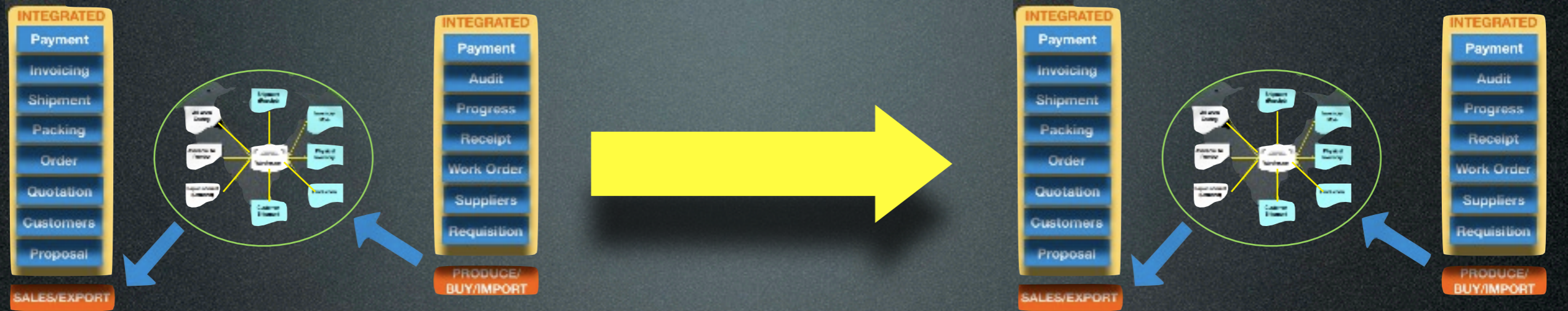
U cont.

- [NF001 ReportWizard](#)
- [NF001 ReverseAccrual](#)
- [NF001 SaveGridLayout](#)
- [NF001 SetupWizard](#)
- [NF001 TabEditor](#)
- [NF001 UserFeedback](#)
- [NF001 Welcome](#)
- [NF001 WindowTabToolBarButton](#)

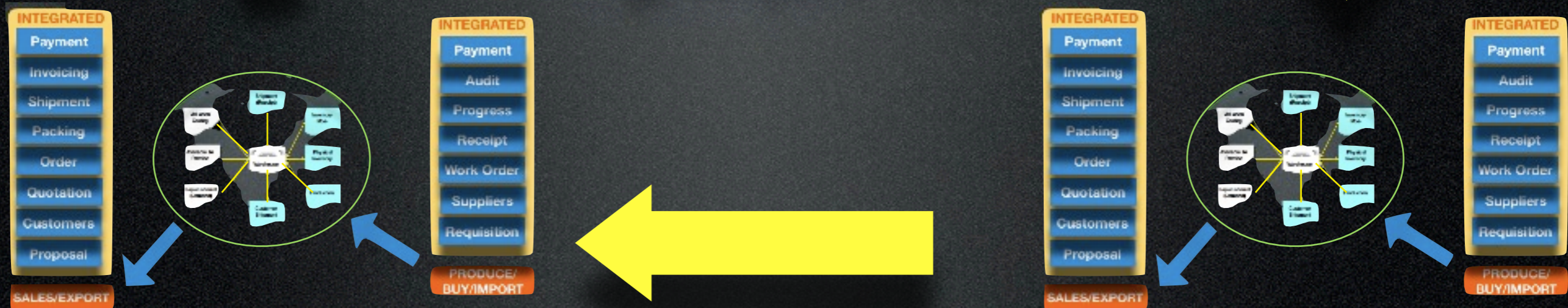
ENTERPRISE RESOURCE PLANNING (ERP) COVERS ICT, MANAGEMENT, BUSINESS..



BLUE OCEAN FOR DEVELOPING NATIONS



Total Supply Chain
Oracle/SAP will not
give you this



TCO Pyramid

We Focus on the Right Layers

sustenance

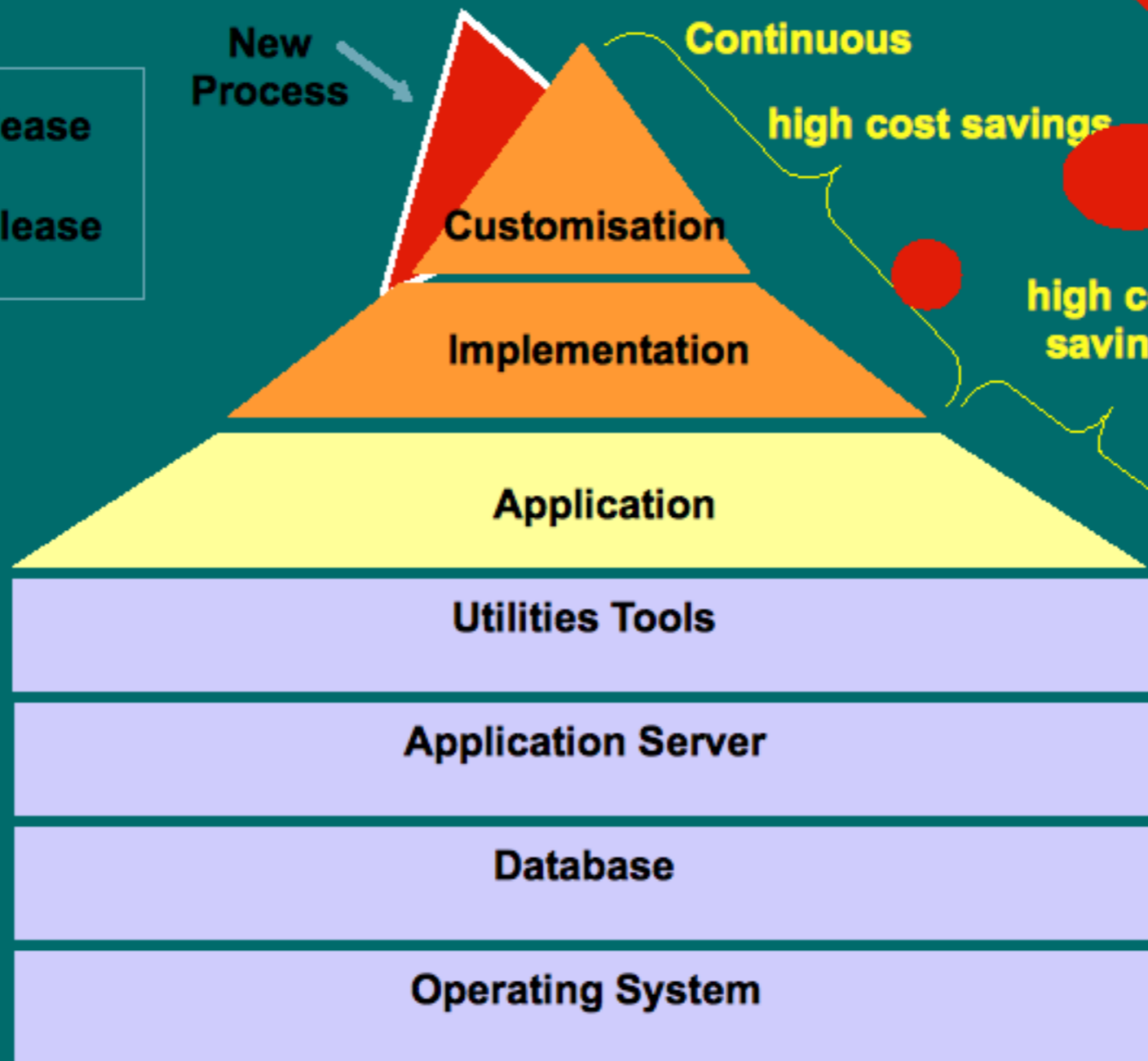
1st Release
2nd Release

New Process

Continuous

high cost savings

high cost savings



MRP
HealthCare
Other verticals
(3,000,000)

ERP/CRM
(300,000)

LINUX
(3,000)

number

COST VALUE SCALE

SOLVING THE DIGITAL DIVIDE

SUCCESSFUL MODEL USE BOTH HUMAN AND TECHNOLOGY

ERP Programme
Road-Map

Certified
Human Capital

SMI/SME
Industry

CENTRE OF
EXCELLENCE

FORMULA TO BRAND IN BLUE OCEAN

Concept

- Best Standards Methodology
- University Certification
- Global Presence



Creation

- Short Courses
- Localisation
- SME/Large Pilots



Content

- Centre of Reference
- ROI analysis
- Review of Methodology
- Certified Recognition
- Showcase Success

Made In Russia

No.1

IPO Spinoffs

Global Awards

ISV Startups

Groundwork

Launch Branding

Global Russian Branding Journey

Roadshow

1st Quarter

2nd Quarter

3rd Quarter

4th Quarter

Year 1

Year 2

Year 3

Questions and Answers

Thank you

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